

# Expand your business







# Looking for the best way to export and expand abroad?

Why Columdae is indispensable when you want to expand into new markets abroad:

- **We are Locals**
- We are Experts
- **We are Result Oriented**
- We save Your Time and Money
- **We optimize and capitalize your opportunities**

# Our Main Experties

## Partner Search

Finding new  
Distributors and  
Partners

## Client / Buyer Search

Finding new  
Clients, Rapid  
Export Growth

## Account Export Services

Managing &  
Developing your  
Export abroad

## Market Information

Competitor and  
market analysis

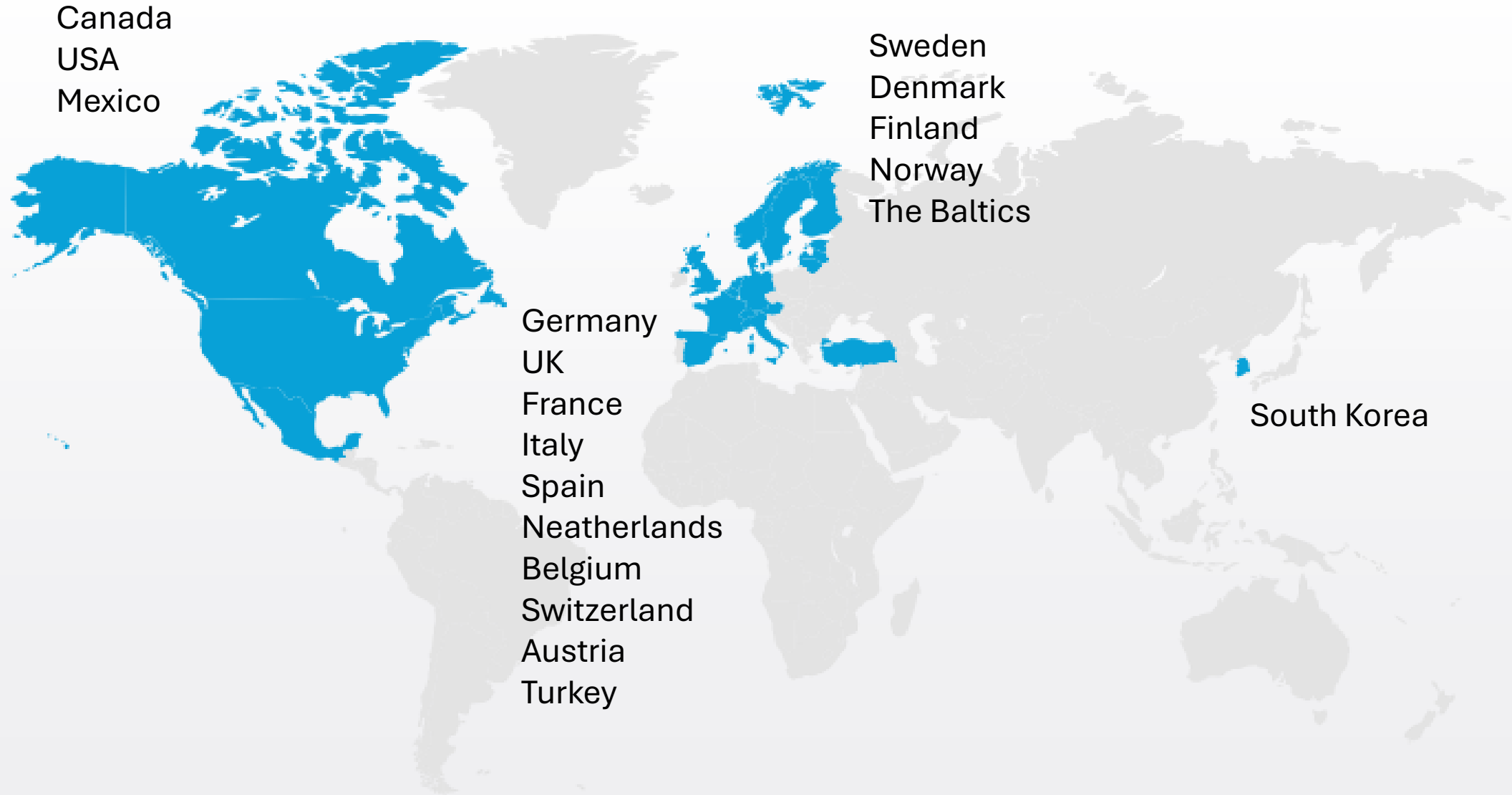
## Trade Delegation

Business  
mission in  
Strategic Market

## Tax & Legal

Tax, legal stand-  
point & support  
Procurement  
Tenders

# Our Markets



Canada  
USA  
Mexico

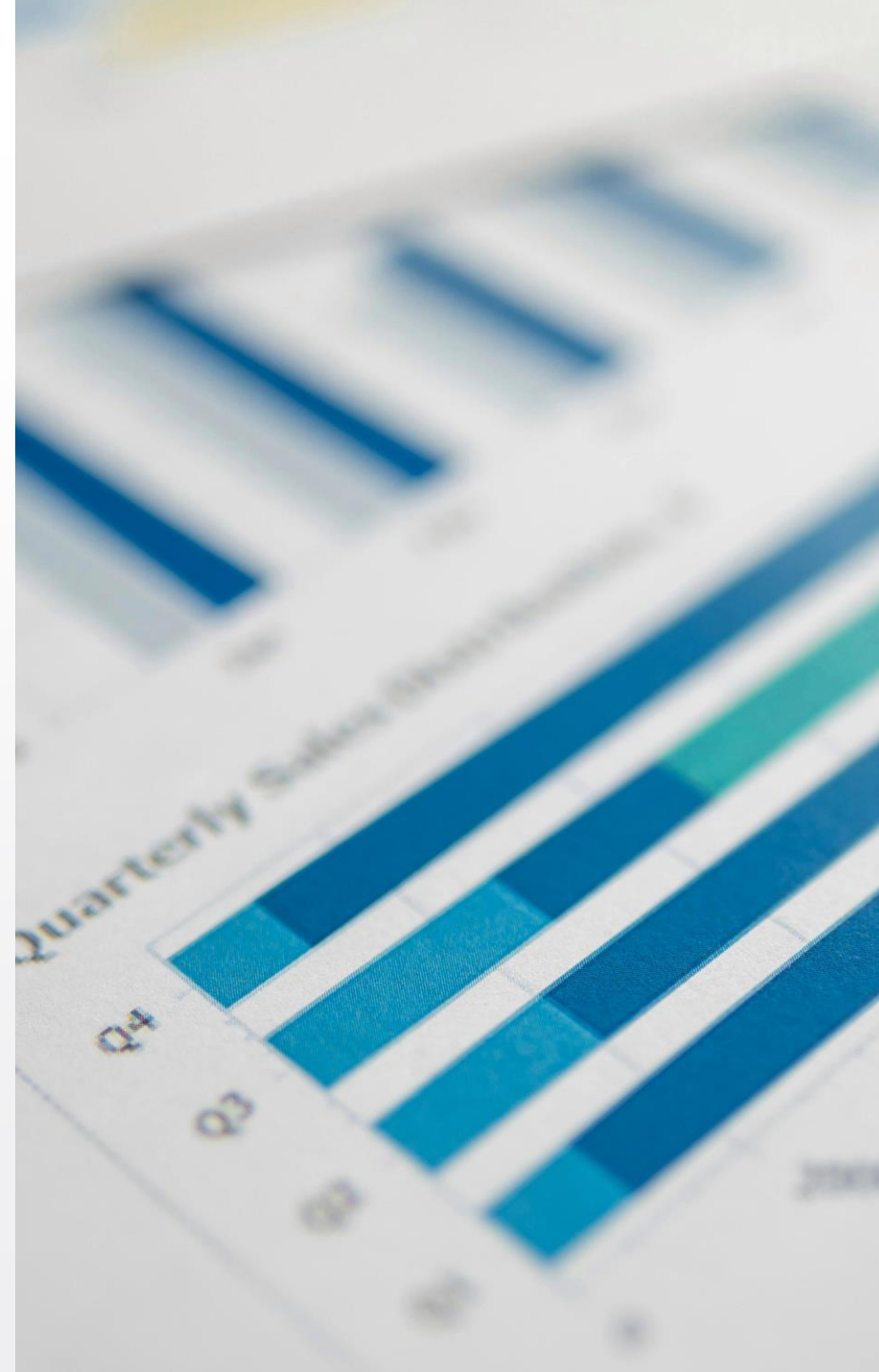
Sweden  
Denmark  
Finland  
Norway  
The Baltics

Germany  
UK  
France  
Italy  
Spain  
Netherlands  
Belgium  
Switzerland  
Austria  
Turkey

South Korea

# How do we implement projects?

- 1. Free Preliminary Check**  
3-5 working days  
Local Export Specialist
- 2. Feedback from our Local Export Specialist**  
Project Potentiality to proceed or not
- 3. Proposal:**  
- 50% + 50% Success Fee
- 4. Start – 90 working days**  
Conference Call with local Export Specialist
- 5. Mid Report**  
45 working days
- 6. Final Report + Short List**  
Conference call Country Account





# Time Export Frame

## Start

**W. Day 1**  
02.01.2024  
January

**Kick off meeting**  
Mapping &  
Research  
Contacts

## Mid Report

**W. Day 45**  
06.03.2024  
March

**Long List  
+ Short List**  
Brain storming  
Talk

## Final Report

**W. Day 90**  
11.05.2024  
May

**Goal & Results**  
Long List  
+ Short List

**VC Potential Buyers**

**VC Potential Partners**

# We Make Your Business Expand

+88,6% success stories (2024)

+36% new clients (2024)

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**Columdae**